



130th Annual Report
CanDo4Kids-Townsend House

2007

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Townsend House Incorporated

28 King George Avenue, Hove SA 5048

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ABN 29 378 746 905



Board of Directors' Ethical Statements

Mission

To provide therapy, recreation, technology, training and support services to children and young adults who have a sensory impairment including being blind/vision impaired, Deaf/hearing impaired or those who have a communication disorder and their families across SA.

To support them to become as independent as possible and to assist young people to have greater access to education and employment so that they can achieve an enhanced quality of life.

Our Vision

CanDo4Kids will be an organisation that excels and is recognised for a range of support and services to children and young adults with a sensory impairment.

We will help our children, young adults and their families achieve their full personal potential and help them become empowered to make informed choices about their lives.

We will be a positive influence on social policy in our community and be regarded highly as a valued advocate to policy decision makers.

We will be apolitical and respect protocols when dealing with Government Departments and Agencies and always act appropriately and in the best interests of the children that we assist.

We will create cooperative partnerships between ourselves, government, business and other community organisations.

We will engage our children, young adults and their families and industry professionals in regular dialogue to identify and agree future directions of our services.

We will be ethical and transparent in all of our dealings. We will treat all people with dignity and fairness.

Philosophy

CanDo4Kids aims to be regarded as the Centre of Excellence in the provision of services to children and young adults who have a sensory impairment. We will strive to be the best in whatever activity we undertake within the strategic direction of the organisation.

We believe that all people regardless of Race, Colour, Religious Belief, Gender, Sexual Preference and Disability have equal citizenship rights in our global community. We believe that all people have the right to explore their full potential. We believe that we will help to create opportunities for those people who are disadvantaged to realise their potential wherever possible.

Chairman's Report



CanDoGroup Charities

I am pleased to report that CanDo4Kids has experienced another very successful year. The change, growth and accomplishments of our organisation has been a result of good planning and execution as we work towards ensuring our community has access to our services well into the future.

In February CanDo4Kids underwent a historical change with the integration of the organisation with the Royal South Australian Deaf Society (DeafSA).

DeafSA approached CanDo4Kids in late 2006 regarding the possibility of integrating our two organisations. This was accepted by the Board as an opportunity to be in a position to provide services and support to many of our CanDo4Kids clients as their needs change as they move into adulthood.

Through the integration of CanDo4Kids and DeafSA, the operating name of CanDo Group Charities, as a trading name of Townsend House Inc. was developed to oversee the undertakings of both organisations.

Thank you to all who were involved in this process – this is an exciting time for both organisations as we work to achieve greater efficiencies and allow for additional resources to be spent on the services to South Australians.

The annual CanDo4Kids day, although very hot, was a great success this year with record attendance. It was the first year it was hosted at Government House by Her Excellency Mrs Marjorie Jackson-Nelson AC CVO MBE. Thank you to those who attended the event and celebrated our contribution to the South Australian community.

Our ongoing focus to continually strengthen our capacity to expand services to our clients and the South Australian community has ensured another 30 per cent increase in services this year.

We are regularly surprised and warmed by the generosity of the community which continues to support CanDo4Kids. As a result of these donations and our ongoing income development through the Townsend Park Retirement Lifestyle Estate and CanDoNet we have further developed our communication and early intervention departments in 2007. In addition we also continued to fund the only free Auditory Processing Diagnostic Clinic in South Australia.

Further to this, the new office at Modbury North has received a face lift this year with the refurbishment nearly complete on the \$650,000 facility. The CanDo4Kids team is expected to move in early in 2008 and will provide services to our clients living in the northern suburbs.

The development of the office at Modbury North, however, would not have gone ahead without the support of The Ministerial Advisory Committee for Children with Disabilities,

Community Benefit SA, the Beaumont Family and Bank SA who provided financial support, and the 'Women for Wheels' community group who provided hours of hard work both inside and outside the facility – *thank you.*

Through our commitment to provide unparalleled services and support to South Australian children and their families we have continued to focus on the professional learning of our staff. This year a number of members undertook additional studies, supported by CanDo4Kids, to further develop their knowledge, skills and proficiency.

The CanDo4Kids Youth Program, aimed at 15 to 25 year olds who are in the transition stage between adolescence and adulthood, has seen significant growth over the past two years. The program includes assistance and guidance with budgeting, employment, transition to tertiary education and social skill development.

The CanDo4Kids staff undertake a great deal of planning of specialised programs which assist our clients in their personal development. The enthusiasm shown by the staff members who design these programs to meet the needs of our clients is testament to their dedication and passion for the organisation and community.

A key element of the work of our staff is the large amount of time spent with the parents and carers in helping to equip them with the knowledge and confidence to engage in exercises and activities at home with their children. In addition the staff also plan specialised information workshops which provides them with opportunities to network and gain support from other parents.

Every year the staff of CanDo4Kids put in a great deal of effort, time and passion working with South Australian children who are Deaf, blind or sensory impaired – on behalf of the Townsend House Board I would like to thank you for your commitment.

After several years of planning and hard work I am pleased to announce that the Townsend Park Retirement Lifestyle Estate at Hove is complete and the first residents of the apartments moved-in in mid-October. The retirement estate has been a very successful project for CanDo4Kids and will be a continual source of income for the group for years to come.

Congratulations and thank you to all involved in the project.

Our venture into the retirement village market has also opened many doors for the CanDo Group with construction on the Strathalbyn village to begin in late November. I am sure this project will have the same level of success as the Townsend Park Retirement Lifestyle Estate.

I would also like to take this opportunity to officially welcome the eight ambassadors who joined CanDo4Kids in 2007. Our Ambassadors include Rob Chapman (Managing Director of BankSA), Natalie von Bertouch (Australian and Thunderbirds netballer), Rhett Biglands (Adelaide Crows footballer), Brendan Lade (Port Power footballer), Terry Jenner (former Australian cricketer), David Shipway (Managing Director of B L Shipway and Sons and SANFL commissioner), Peter Carey (State Manager of Coca Cola Amatil and South Australian football legend), Amity Dry (Singer/songwriter and TV personality) and Linda Domas (Linda Domas Wines).

We hope this new partnership with these wonderful South Australians will be an enjoyable experience for all involved.

My sincere thanks to the Townsend House Board for their hard work and dedication this year to the strategic direction of CanDo4Kids. During the year we said farewell to long term supporter and Board member Mr Michael Wall who resigned from the Board to travel and work overseas for two years. Mr Wall has now been inducted as a life member of CanDo4Kids and I wish him all the best in his travels. I would also like to acknowledge the commitment of both Mr Dennis Chamberlain and Mr Bruce Muller who joined the Board for a short time but had to resign due to other personal commitments. Through the integration of CanDo4Kids and DeafSA we welcomed Mr Kevin Jolly to our Board. Mr Jolly also holds the position of Chairman of the DeafSA Board.

Nothing could be achieved without committed and talented staff. I would like to congratulate our CEO Paul Flynn and his wonderful staff on another outstandingly successful year.

Each year CanDo4Kids receives a great deal of support from businesses and individuals who donate their time and/or money to ensure the future of the organisation. It is with these generous donations that our support to the community and continuation of exemplary services to our clients will be available for many years to come. To those businesses and individuals I cannot thank you enough for your generosity – it is your assistance which makes our job possible.

Associate Professor
Carolyn Palmer PhD
Chairman

CEO's Report



CanDo Group Charities

What an exciting year it has been for all involved at CanDo4Kids.

Late last year we were approached by the Royal South Australian Deaf Society (DeafSA) about the possibility of integrating the two organisations. This proposal was accepted by the Townsend House Board who felt the integration was in-line with the goals of the organisation and a great opportunity to join the state's two oldest charities.

Following discussions between the two organisations and thorough consideration by the Deaf community of South Australia it was decided to entrust the future of DeafSA to the proven prudent management of CanDo4Kids.

From here the new integrated structure and operating name 'CanDo Group Charities' was created to oversee the operations of all group activities.

CanDo4Kids, established in 1874, and DeafSA, established in 1891, are the State's two oldest charities. DeafSA has a proud tradition as the principal provider of charitable services to Deaf and hearing impaired South Australian's.

This partnership has been formed to achieve greater efficiencies for both organisations and to generate cost savings by centralising and sharing the key administration and leadership functions, therefore allowing for greater resources to be spent on services to our clients.

CanDo Group Charities is committed to ensuring the legacy and commitment to services for South Australians of all group entities remains at the forefront of our activities.

Children's Services

Since 2002 the service capacity of CanDo4Kids has grown by an average of 30 per cent each year, and this year is no exception. Once again with support from the community and our ongoing income development activities we have managed to grow our services in the areas of communication and early intervention - helping to ensure that the children and their families can have a positive start in life with the therapy and support they need.

In addition CanDo4Kids has continued to fund the first free public Auditory Processing Diagnostic (APD) clinic in South Australia. Established in May 2006 and situated at Flinders University and Flinders Medical Centre it has since assessed 117 children aged between seven and 18 years, which has in turn helped to reduce the waiting time for an Auditory Processing (AP) assessment from three years to less than five months. This has consequently allowed for a significant increase in the number of children benefiting from a professional diagnosis in addition to greater access to rehabilitation and management services.

To complement this we have introduced the CanDo4Kids APD Intervention Clinic which is run in conjunction with Flinders University and the CanDo4Kids Speech Pathology Department. The APD Intervention Clinic runs weekly from our clinical headquarters at Hove giving children access to a specialist Speech Pathologist who is specifically trained in AP intervention. Due to the success of the program the waiting list for this service is growing and will be a key focus for future growth.

New CanDo Group website.
visit www.candogroup.com.au





Our new CanDo4Kids office at Modbury North has undergone considerable refurbishment to provide centre based services to clients living in the northern region of Adelaide.

We would like to acknowledge the financial support of:

- The Ministerial Advisory Committee for Children with Disabilities
- Community Benefit SA
- Beaumont Family
- Bank SA

Additionally, 'Women for Wheels', a local volunteer group, has provided us with hundreds of hours of hard labour both in the garden area and inside the facility. Their hard work and dedication has saved us thousands of dollars and enabled us to achieve a great deal more with our funding.

This year CanDo4Kids has received a 2 year grant from The Commonwealth Department of Health and Ageing as part of the Eye Health Demonstration Grants Program. In the coming year CanDo4Kids will develop a program aimed at promoting eye health and coordination of services and referral protocols between eye health practitioners and low vision service providers in South Australia. The program will promote and improve understanding and awareness of children's eye health and vision issues.

This year our Early Intervention Program for vision impairment has received an increased number of referrals for children who are blind or have a severe vision impairment. This group makes up approximately 10 per cent of the clients group requiring intensive support from our trans-disciplinary team. In 2007 the team received a boost in skills with the return of a staff member from China who had been working in a children's orphanage for the past two years with children with multiple disabilities. Her return to CanDo4Kids for 12 months has added a new dimension to the team increasing the knowledge and expertise of the group. Further professional development has also built on the highly qualified group of staff with backgrounds in Occupational Therapy, Psychology, Teaching both Special Education and Vision Impairment, Counselling and Speech Pathology.

In addition many of our clients have a range of special needs impacted by the loss of their vision and hearing with many others having exceptional needs. To assist these children our team specialising in sensory impairment have been working together with other specialist organisations to achieve the desired outcomes for our clients.

This year the Early Intervention Service has added a range of new centre based activities that promote opportunities for parent and carer networking and support. Programs include 'Babies', 'Butterflies' as well as a Pre-school Group. The groups have also assisted many grandparents who care for their grandchildren as either full time or part time carers with additional support. Meeting other grandparents in a caring role has increased their confidence and offered another network for reassurance.

This year we have seen the number of grandparents as full time carers grow to approximately 10% of our total clients in early intervention. In many instances staff are working through many complex and sensitive issues with the families.



Angelo getting in on the action at the mid-year Butterflies Program.

Youth Program

Our Youth Work program which supports 16 to 25 year olds has seen major growth over the past two years with 96 clients needing support with budgeting, employment, transition to tertiary education and social skill development. The majority of these clients are in the transition phase from being a teenager and attending school to becoming an adult.

Programs include:

- Life pathways workshop,
- Budgeting,
- Keeping safe – protective behaviours
- Personal growth – life choices/skills
- Social skill development
- Communication skills

SMIAL (Smooth Move into Adult Learning) is a new program which was developed this year specifically for clients with a vision impairment. The program was purposely designed to cater for the needs of clients who are in transition to University or TAFE.

A highlight this year was the event held at the Tap Inn Hotel where both the blind/vision impaired and Deaf/hearing impaired youth group attended. The young adults had the opportunity to learn how to play golf and enjoy the hotel atmosphere which many young people their age who don't have a disability take for granted. This event allowed the group to gain many skills including the confidence to play golf, the development of their social skills and an understanding of the safety issues of visiting hotels.

Specially designed programs assist many young people to learn and develop their social skills and the confidence needed to participate in adult situations. Activities have included dinners at restaurants, 8 ball, ten pin bowling, Go Karting, rock climbing and movies.

This year we have again increased the number of Speech Pathologists in our service to meet the growing number of children being referred for hearing impairments, auditory verbal therapy, or auditory processing disorder assistance with the speech and pathology needs of children with a vision impairment.

The Auditory Verbal Therapy team held three family days to provide socialising opportunities for children who have hearing impairments. They also provided networking and socialising opportunities for parents of children with hearing impairments in addition to parent information workshops to increase the knowledge and self-sufficiency of the parents.

The Occupational Therapy service coordinated 'Life skills Camp 2006' – a five day camp for nine clients aged 12-14 years who are Blind or Vision Impaired. Staff also assisted in the planning and coordination of an Independent Living Skills camp organised by the Guide Dogs Association of SA & NT, held in April 2007.

This year we have again provided a range of equipment to children and schools in this state. We have purchased 11 and installed 13 Soundfield systems in schools across South Australia including: Kilparrin – Ascot Park, Woodville Special School, Gepps Cross Primary School, Millicent North Primary School, Newberry Park Primary School (Millicent), Dernancourt Primary School and Kuana Plains Primary School.

We have provided a number of second life computers (kindly donated by businesses), 3 laptops, 3 CCTVs, 7 pocket viewers, 1 Mountbatten Braille, 3 Perkins Brailles, 4 Navigators, 1 Brailnote and a number of copies of software including JAWS and Magic. We would especially like to acknowledge the support of Central Group of Companies for their contributions towards this program.



Bonnie getting some practice on her swing at 'The Tap Inn'.



Showcasing works at the Dare to Dream Exhibition.

Training and Professional development in Assistive Technology has been provided to students, teachers and student support officers in schools in rural SA, with an additional seven professional development sessions for metropolitan teachers.

The recreation program ran a three day camp at Port Vincent in November last year where the children were involved in a range of activities including; small boat handling, knee boarding, sailing, snorkeling, fishing and crabbing.

The program has also incorporated the arts and crafts including; model making, collecting, theatre, and computer based activities. In addition to this, the program has focused on expanding group programs to encourage the children to develop friendships and increase their social networks. During the next 12 months this program will continue to focus more on transitioning children and young adults into community/local groups. This will enable the young person to continue to be involved in regular ongoing programs.

Our Counselling service commenced in October 2006 providing young people and their families with a narrative approach to problem solving. In addition the service has developed a Hearing Awareness Program which was delivered at Bethany Christian School and an Auslan for Parent's Program – developed to assist parents of children who use Auslan to improve their signing and communication skills with their children.

In September the Counsellor developed and delivered the "Thumbs Up" Program, in collaboration with Ballara Kindergarten, to assist the integration of a culturally Deaf child (Auslan user) who was experiencing feelings of 'difference' and isolation in the kindergarten setting.

The Dare to Dream program was a painting and art exhibition held at Hughes Public Relations, Rundle Street Adelaide. This event was initiated by Chrissy Pavlakis (volunteer) who works at KPMG.

Artists were engaged over a period of 4 sessions to teach and encourage a group of 20 clients to draw, paint and create ceramics. The exhibition highlighted the skills and aspirations of our young clients.



Sailing the waters at Port Vincent at the three day camp.

Income Development

This year we embarked on an exciting new community partnership program by introducing the first of our CanDo4Kids Ambassadors. CanDo4Kids Ambassadors will assist us to promote our organisation and the positive opportunities available to the Kids that we assist.



Crows ruckman Rhett Biglands, Port ruckman Brendan Lade & Glenelg Football legend Peter Carey with CanDo4Kids clients Ruby, Alana and Tahlia.

Our inaugural inductees as CanDo4Kids Ambassadors were:

Rob Chapman

Managing Director of BankSA
Natalie von Bertouch
Australian and Thunderbirds
champion netballer

Rhett Biglands

Adelaide Crows footballer

Brendan Lade

Port Power footballer

Terry Jenner

Former Australian cricketer

David Shipway

Managing Director of B L Shipway
and Sons and SANFL commissioner
Peter Carey

State Manager Coca Cola Amatil and
a legend of South Australian football.

Later in the year we welcomed two
other inductees:

Amity Dry

Singer/Songwriter

Linda Domas

Linda Domas Wines

We feel both pleased and privileged that these wonderful South Australians have chosen CanDo4Kids as the children's charity that they are happy to be involved with and promote.

Also, this year we again became involved with the hosting of the EFM health Clubs annual dinner. Members of EFM Health Clubs from all over Adelaide came together for a gala black tie event which raised more than \$19,000 for CanDo4Kids. Later in the year CanDo4Kids was also the recipient of a \$5,000 donation from the EFM team in the City Bay fun run.

Our annual CanDo4Kids day was a great success this year. In place of our normal venue at our home base in Hove, we were very fortunate this year that the CanDo4Kids Day was hosted by Her Excellency Mrs Marjorie Jackson-Nelson AC CVO MBE at Government House. It was a wonderful event, only slightly affected by the very hot weather, with more than 1500 supporters and corporate partners in attendance.

In our fundraising department we have introduced a focused direct mail campaign to our regular supporters in line with the release of our new format CanDo4Kids newsletter. The aim of the newsletter is to keep our supporters regularly updated about what is happening in our children's programs and remind them of the positive impact of their ongoing support. The response for our newsletter has been fabulous and we are continually encouraged by the generosity of South Australians.

As our organisation has expanded, so too has the level of interest shown in volunteering for the CanDo Group Charities. This year we have appointed a fulltime Volunteer Coordinator to assist linking those wonderful South Australians who want to give their time to assist both CanDo4Kids and DeafSA. It was once said that 'nothing is stronger than the heart of a Volunteer' and we are continually reminded how wonderful these supporters can be. We currently have more than 100 volunteers across the CanDo Group.

Over the past year we saw the reintroduction of our very successful 'Fright Night' hosted dinners. These are an opportunity for small groups of leading South Australian business people and philanthropists to get together for a great cause and a relaxed night of fine dining, fabulous entertainment and fine wines. Along the way, they have an opportunity to raise funds for specific programs from our children's services. Our thanks must go to the wonderful team at Linda Domas Wines for their fabulous ongoing support.

Information and Technology Department

CanDoNet has changed its Internet Service Provider (ISP) business by integrating its access products with a new partner. 'Clear Networks' is a large ISP based in Victoria who will now be supplying all access products and services to former CanDoNet customers. Clear Networks will manage all the billing and helpdesk functionality while CanDoNet will receive a trailing commission on all future customers. This new arrangement will enable CanDoNet to maintain a significant presence in the Internet sphere whilst we focus on other initiatives.

Separate to this new arrangement CanDoNet will continue to provide website development and hosting services which have proven to be far more lucrative. CanDoNet is also aggregating and on-selling telephone and ADSL services into our Retirement Village communities and we will continue to develop this product range moving forward.

One of the major benefits of integrating CanDo Internet into the mainstream operations of the CanDo Group Charities has been the ability to focus on leading edge efficiency drivers for our activities in the community and in business. The IT department has had a number of broad projects to implement over the past twelve months. This includes the following:

- Implementation of a new telephone and broadband infrastructure and billing facility for CanDo4Kids and Townsend Park. This included negotiation of a new telephone contract for CanDo Group.
- The take over and integration of DeafSA has been a major project since the start of 2007. The systems and processes have been progressively updated.
- An online payments system for lotteries and events has been developed and deployed. This has made a significant difference for Call Centre with staff now able to process credit cards in real time and deal with any issues with the card at the point of sale.

Over the next 12 months the CanDo Group will be implementing an integrated network and phone system across multiple geographical sites. This integration will provide great benefits such as efficiencies in workflow and system security.



South Australian Retirement Resort Management

Our growth in this area of our business has certainly kept us on our toes over the past 12 months.

We have entered into an Agreement with GBP Developments for Consulting and Management of Meander Cottages at Yankalilla, which is a 37 residence complex currently being built in three stages over the next 12 – 18 months. Meander Cottages offers a relaxed country lifestyle and the security of a close and caring community. The first resident moved into her new home in September 2007.

WaterGarden Retirement Estate is in remedial land works prior to the commencement of construction.

Townsend of Strathalbyn is moving ahead rapidly with sales and marketing strategies high on the agenda to ensure development plans are on schedule.

Once again the next year will generate a great deal of activity over a broad range of tasks associated with our involvement in this arena.

Townsend Park Retirement Lifestyle Estate

The past 12 months have seen significant change to the landscape of Townsend House with our 12 Mews Cottages being completed and occupied in the first couple of months of 2007.

October 2007, saw the completion of our first class architecturally designed apartments and penthouses. The first residents to move into the apartments are now settled and enjoying the **'best stage of their lives'**.

John Rogers Circuit at Townsend Park offers the best address for Retirees wanting quality and sophistication with a lifestyle to be envied by all.

In conclusion

All income developed by the CanDoGroup and CanDo4Kids through donations, sponsorship, events and specialised projects such as CanDoNet and Townsend Park allow us to increase our support to the community resulting in a greater impact on more lives.

Overall, I would like to express my appreciation to our very talented and wonderful Board of Directors for their ongoing support and guidance. I would also like to acknowledge the magnificent contribution of our staff and volunteers. Their efforts and your ongoing support make an incredible difference to the lives of many South Australian children.

Remember, with your help we 'CanDo'

Paul Flynn

Board of Directors



ASSOC. PROFESSOR CAROLYN PALMER
Chairman

PhD., M.Ed Management, M.Spec Ed., B.Ed., B.Spec Ed.,
Dip.T.(Primary, T.C., MACE
Associate Professor of Education, Flinders University
Coordinator of Studies in Vision Impairment, Lecturer in
Leadership and Management Flinders University

MR JIM DOUGLAS
Deputy Chairman

LSCL. Notary Public
Ptnr - Caldicott & Co. Solicitors

MR NOEL CLIFFORD (absent from photo)
Board Member

B.Com, M Ec, FCA
Ptnr Edwards Marshall and Co

MR BOB COOPER (absent from photo)
Board Member

Dip App Chem, AFAHRI, MAITD, MAACC, MIMCA.
Chair - Business Enterprise Centres SA
General Manager - Chandler McLeod

DR SONJA LATZEL
Board Member

MBBA, FRACS
Visiting Medical Specialist Dept of Otolaryngology Head and
Neck Surgery - Womens and Childrens Hospital

ASSOC. PROFESSOR LINNETT SANCHEZ

Board Member
Chair-Board
Community Services Committee

BA (Hons), B.Sp.Thy, M. Sc. Associate Professor of Audiology,
Flinders University

DR THERESA CASEY
Board Member

MBBS, GDPH, FRANZCO
Administrator & Consultant Ophthalmic Surgeon - Women's &
Children's Hospital

MR KEVIN ROONEY
Board Member

B.Sc (Optometry) L.O.Sc
Grad Cert BA (Latrobe)
Member Optometrists Association of Australia
Member Contact Lens Society of Australia
Fellow of the Victorian College of Optometrists
Board Member (SPELD) (SA)

MS CHRISTINE MOLITOR
Board Member

BA (Psych), MBA, MAICD, MAHRI
Principal - Molitor James

MR GRAHAM McGEAGH
Board Member

BA VA, MBA (ADEL)
CEO - Duncan Basheer Hannon Solicitors

MR DENNIS CHAMBERLAIN
Board Member

B.Bus (Mgmt), FNIA,FAIM,

MR PAUL FLYNN
Chief Executive Officer

Dip Fin Mkts (SIA), Grad Cert Mgmt (UA), FSIA, FAIBF, MAICD.

MS ALICE MORRISSEY
Minute Secretary

MR KEVIN JOLLY (absent from photo)
Board Member

B.A, B.D (Hons), M.A, LL.B/G.D.L.P

Senior Management



PAUL FLYNN
Chief Executive Officer



ALMA VAN DEN BERG
Group Financial Controller



BRIONY WILLOUGHBY
Executive General Manager
Group Operations



CLAIRE COTTON
Executive General Manager
Community Services



MARK DATTA
Chief Information Officer



SANDRA CARLE
General Manager, South
Australian Retirement Resort
Management

Treasurers Report - 30th June 2007

The following abridged financial statements contain an audited Balance Sheet and Statement of Income for the year ended 30th June 2007. A copy of the full Financial Statements can be obtained upon application to the Chief Executive Officer of Townsend House Inc.

I am delighted to be able to present this result to our members and supporters. The Statement of Income shows a surplus of \$891,857 for 2007 which represents a great effort by all of our hard working team.

The Board of Directors and Staff have worked tirelessly to not only generate sufficient income to significantly grow our much needed children's services, but to also ensure that we can capitalise for the future growth of our charitable community activities.



Noel Clifford
Treasurer

2 November 2007

Statement by the Board of Directors

The directors have determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the Board of Directors:

1. The attached financial report present fairly the results of the operations of the association for the twelve months ended 30 June 2007 and the state of affairs of the association as at 30 June 2007.
2. At the date of this statement, there are reasonable grounds to believe that the association will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of that Board.

Dated this 31st day of October 2007



Board Member



Board Member

Townsend House Incorporated

Balance Sheet as at 30th June 2007

Assets	2007 \$	2006 \$
Current Assets		
Cash assets	722,778	112,898
Receivables	279,700	442,365
Financial Assets	723,813	899,330
Total Current Assets	1,726,291	1,454,593
Non Current Assets		
Property, plant and equipment	45,598,950	26,392,093
Financial Assets	5,464,024	4,620,469
Total Non Current Assets	51,062,974	31,012,562
Total Assets	52,789,265	32,467,155
Liabilities		
Current Liabilities		
Payables	1,950,874	1,134,863
Interest bearing liabilities	270,341	317,922
Provisions	428,010	341,466
Total Current Liabilities	2,649,225	1,794,251
Non Current Liabilities		
Interest bearing liabilities	14,494,249	714,031
Non-interest bearing liabilities	22,699,000	18,584,000
Provisions	119,760	115,495
Total Non Current Liabilities	37,313,009	19,413,526
Total Liabilities	39,962,234	21,207,777
Net Assets	12,827,031	11,259,378
Equity		
Investments Reserve	1,035,035	359,239
Retained Earnings	11,791,996	10,900,139
Total Equity	12,827,031	11,259,378

Statement of Financial Performance for the year ended 30th June 2007

Revenue	2007 \$	2006 \$
Government		
State Disability Service Office Subsidy	686,340	711,246
Commonwealth Special Education Recurrent Grant	261,830	273,342
Capital Development – Office of Recreation & Sport	23,857	-
MAC – Capital Funding	64,201	-
Community Benefit SA	30,000	
Dept. Families & Communities –Minor capital works	-	212,629
Dept. Families & Communities –Volunteer small equip	-	2,000
MAC Sitting Fees	700	840
CEO – VMAG attendance fee	140	540
Grant – Department of Premier and Cabinet	-	58,333
Other		
Australian Sports Commission	2,620	-
Profit on disposal of assets	25,497	30,015
Profit on sale of shares	258,467	183,417
Commissions and Contracts	57,270	82,696
Interest Income	102,701	83,160
Dividends	302,295	336,760
Legacies and Bequests	4,100	241,786
Trust Income	96,388	54,336
Sundry Income	37,735	23,554
Special Events	83,648	76,878
Community Groups	10,708	24,346
Fundraising	996,582	952,390
Donations	379,343	436,350
Donations – In Kind	-	430
Corporate Sponsorship	11,806	57,814
Change Over Profit	-	140,210
Development Profit	1,601,850	4,293,497
South Australian Retirement Resort Management	33,004	-
Townsend Park	230,934	189,868
Total Revenue	5,302,016	8,466,437

Statement of Financial Performance for the year ended 30th June 2007

Profit from Ordinary Activities	2007 \$	2006 \$
Profit from ordinary activities before income tax expense has been determined after:		
Expenses		
Administration costs	508,316	391,200
Assistive technology	-	1,137
Children's entertainment and resources	156,112	145,267
Invitation Day	20,784	12,811
Lottery prizes	223,822	158,245
Motor vehicle costs	101,276	107,011
Property costs	91,958	319,962
Special events	24,096	57,851
Depreciation	235,983	230,447
Employee Expenses	2,566,203	2,511,343
South Australian Retirement Resort Management	11,240	-
Townsend Park	230,934	189,868
Impairment loss on Cando Internet loan	239,435	200,000
Total Expenses	4,410,159	4,325,142
Surplus to Retained Earnings	891,857	4,141,295



BDO Kendalls

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ABN 68 506 530 045

INDEPENDENT AUDITOR'S REPORT

To the members of Townsend House Incorporated

We have audited the accompanying financial report of Townsend House Incorporated, which comprises the balance sheet as at 30 June 2007, and the income statement, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes.

Board of Management's Responsibility for the Financial Report

The Board of Management of the association are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards and the Associations Incorporation Act (SA) 1985. This responsibility also includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

Qualification

As is common for organisations of this type, it is not practicable to maintain an effective system of internal control over donations until their initial entry in the accounting records. Accordingly, our audit in relation to donations was limited to amounts recorded.

Qualified Auditor's Opinion

In our opinion, except for the effects of such adjustments, if any, as might have been determined to be necessary had the limitation discussed in the qualification paragraph not existed, the financial report presents fairly, in all material respects, the financial position of Townsend House Incorporated as of 30 June 2007 and of its financial performance and cash flows for the year then ended in accordance with Australian Accounting Standards.

BDO Kendalls (SA)

Chartered Accountants

**Shirley Schaefer**

Partner

Dated this 5th day of November 2007

List of Sponsors 2006/07



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Acknowledgements

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Lions Club of Richmond
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Macquarie Bank Foundation
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